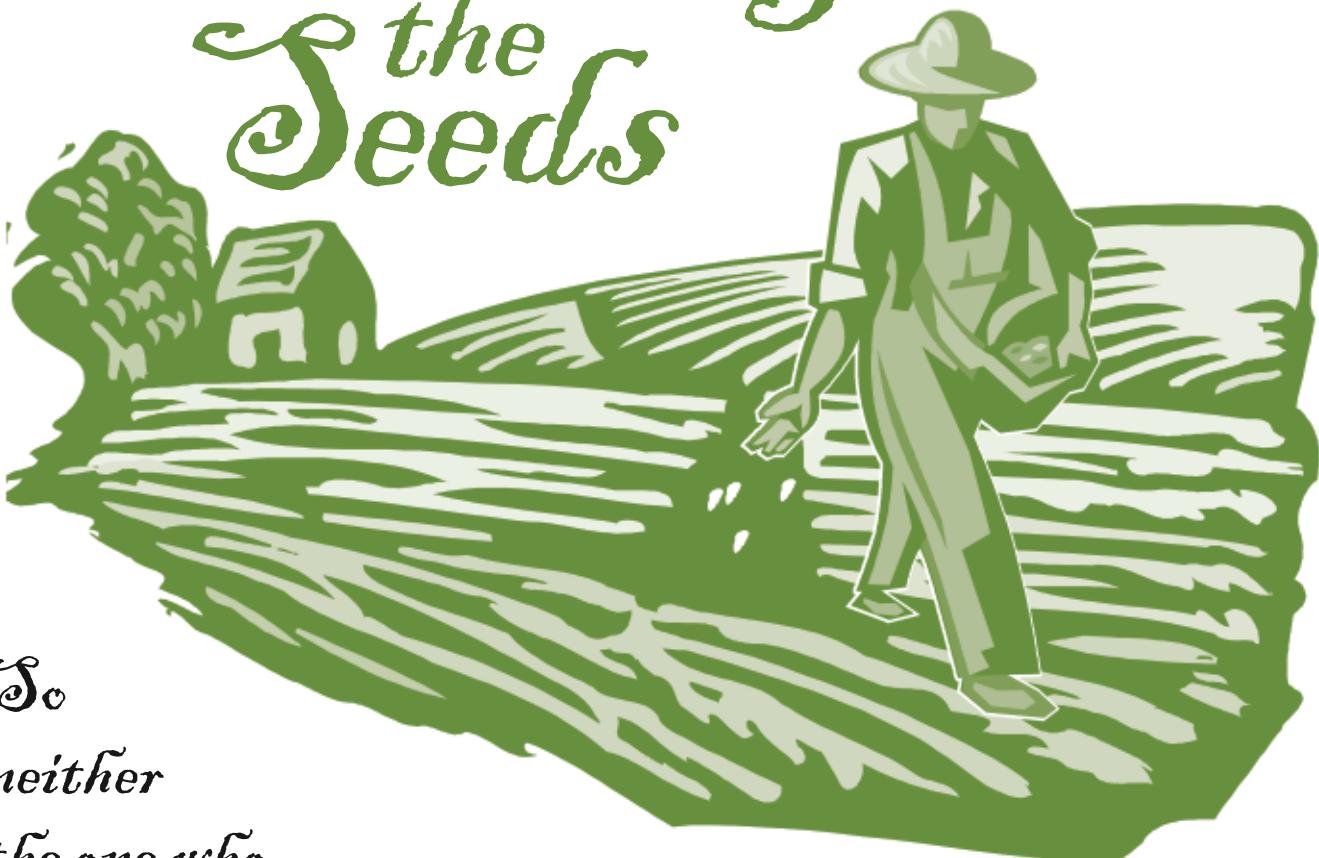


LANDIS HOMES  
2003  
ANNUAL  
REPORT

# Planting the Seeds



"So  
neither  
the one who  
plants nor the one who  
waters is anything, but it is  
God who makes things grow."      1 Corinthians 3:7

# From the Board Chairperson and the President

*A*s a child, many of us may recall the wonderful feeling of freshly prepared soil beneath bare feet. We learned early the significance of seedtime as we watched the careful preparation of the soil for planting. At the same time, we soon learned also how dependent farmers and gardeners are on God for a good growing season. Plants need sunshine, rain and protection from storms.

The Biblical theme for this annual report is from I Corinthians 3:7, "So neither the one who plants nor the one who waters is anything, but it is God who makes things grow."

In like manner, as we have watched the construction progress of our new health center this past year, we recognize our full dependence on God for His blessing on our best-laid plans, whether they be for buildings, programs or services. In careful planning and in faith, we have planted seeds. This new center will provide a wonderful opportunity to improve both the quality of life for our residents and the working environment for our caring staff.

Planting seeds and strategic planning go hand in hand. In November, the Board took action to approve the new plan, outlining strategic imperatives to guide us into the next few years. We have restated our Vision as "Leaders in Serving", recognizing that each of us can be a leader in serving as we use the gifts God

has given us in service to others. The towel and basin symbol with our name is witness to our being followers of Jesus Christ who lead through the example of serving. This planning process was a unique opportunity to engage board, staff, residents as well as members of the larger community, in planting seeds for the future.

This has also been a year of change in leadership on several levels. We bade a grateful farewell to Eva Bering who resigned as Vice President of Clinical Services. While her position has not yet been filled, temporary reassignment of leadership has been arranged until a replacement is found. Ethel Caldwell, as the Healthcare Administrator, and Stephanie Hoffman as the Director of Nursing are giving leadership to this area.

In many ways this has been another very good year, but not without challenges. Budget preparations reminded us of the need for careful planning and "planting" as we operate within the economic pressures facing all organizations like Landis Homes. We are grateful for a competent team of staff who take seriously the value of stewardship of resources as we look to the future.

This was also an unusual year of awards. Martha Charles, resident of Birch, was awarded Volunteer of the Year and Assisted Living employee, Norma Miller, was recognized as Caregiver of the Year by our state association, PANPHA. We were blessed with



Mamie Dula and Ed Longenecker

high approval from both our staff and residents on satisfaction surveys. Also, of very particular note was Landis Homes being honored with a #1 ranking by Best Places to Work in PA 2002. This is a testament to the outstanding teamwork effort of board and staff to create a very special work place.

In the counsel of Isaiah 26:12, we should be grateful to God for all that has been accomplished. We continue to be excited about the ministry of Landis Homes as we find new ways and opportunities to be involved as "Leaders in Serving."

Mamie Dula,  
Chairperson of the Board

Ed Longenecker,  
President

# Donors

July 1, 2002 to June 30, 2003

We are deeply thankful to God for all the sharing and caring from individuals, churches, businesses, organizations and estates listed below who have given so generously in support of the Landis Homes Resident Assistance Program, Adult Day Services, Heritage Gift Fund and the New Healthcare Building. In trying to include each individual or group there is a risk that we would omit someone. We apologize for any misspellings or omissions from the list. Please contact us at 509-5490 with corrections or additions.

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## Celebrating with Joy

Despite predictions of rain and cold, the outdoor Spring Farm Day held in May 2003, turned out to be a sunny and warm Saturday. The crowd of residents and visitors was treated to farm fare, including hot dogs, baked potatoes, funnel cakes, a variety of pies and ice cream. There were displays of farm toys and miniatures, as well as farm crafts such as weaving, rug hooking and butter churning. A farm animal area featured a calf, baby pigs, a miniature horse, goat, lamb, kittens, rabbits and chicks. A large group of children enjoyed races, children's crafts and games. A number of youth also volunteered to help transport residents in wheelchairs throughout the various displays. Pictured are four generations of the Daniel Sauder (standing left) family in front of the last tractor Daniel owned, which was part of the large collection of antique tractors on display.



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## Traveling Coast to Coast

In mid-March 2003, the Activities and Dining Services departments sponsored a "Whistle Stop Tour" of the United States over a two-week period. The first-time tour started on the East Coast and made "stops" in five U.S. cities – Boston, Richmond, New Orleans, Kansas City and San Francisco, with scenic tours and foods for each. Special food offerings included cod and Boston Crème Pie on the first day, southern greens, Virginia ham and sweet potato pie in Richmond, jambalaya in New Orleans, prime beef in Kansas, and a Chinese meal in San Francisco. Marilyn Taylor at the French Café serves cocoa to Grace Steffy, pictured left, on New Orleans day.

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## Acting Creatively

In October 2002, the Landis Homes drama club made up of residents from independent living, assisted living and healthcare along with some staff and Tom Wolfgang, as the guest director, put on a series of one act plays to the delight of the other residents and family members who attended. The centerpiece of the evening was the play entitled, "The Bus Trip" which took a humorous look at a group of senior citizens on a day trip. Pictured are Chris Kendig, Helen Hollyday, Dell Laws, Roy Bucher, Edith Bailey, Bob Bosley and Jean Hurst performing in "The Bus Trip."



Serving One Another

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Marie E. Cutman	Dorothy Groff	Jam & Relish Kitchen	Metzler Mennonite Sewing Circle	Sharon Robinson	Wilbur Chocolate
Miriam Cutman	Groffdale Mennonite Sewing Circle	John Herr's Village Market Inc.	Abner & Betty Miller	Rohrerstown Mennonite Sewing Circle	Betty Wilder
Paul & Lois Dagen	Frank & Lydia King	Kimrik Garden Center	Carlton & Sandy Miller	Lydia N. Rutt	Francis & Wanda Wilson
Betty Groff Denlinger	Kissel View Bakery	Ronald & Mary Haines	Norma J. Miller	Galen & Twila Sauder	Lois Witmer
Don Denlinger	Kling House Restaurant			Florence Saylor	Anna M. Yoder
Margaret Denlinger					Nick & Cathy Yoder
					Yoder's Country Market

## Team Spirit Shines

Landis Homes was honored with a number one ranking by Best Places to Work in PA 2002 at an awards dinner held in December in Harrisburg, PA. This program annually recognizes 100 employers in Pennsylvania. Landis Homes, which employs 400 persons, finished number one in the state among the companies with more than 100 employees. Companies were selected based on a proposal and submitted materials as well as a confidential, randomly distributed employee survey. Pictured right is Ed Longenecker serving a snack to Nursing Assistant Nancy Peters as part of the on-campus celebration of the honor. Director of Human Resources Allen Heinly said, "We feel richly blessed with a team of staff who are dedicated to serving others with joy and compassion, in addition to the wonderful residents, volunteers and others who are a significant part of creating a caring community."



## Serving One Another

# Volunteers

Volunteers who Contributed 25 hours or more in 2002

## Guiding Values

Rare is the day that passes that we don't feel both humbled and inspired by the spirit of generous giving that flows through Landis Homes. Our new Development Director John Buckwalter put his finger on it when he mentioned how the talents and efforts of residents, staff and volunteers all combine into one beautiful whole. The staff's Guiding Values of joy, compassion, creativity, teamwork, integrity, stewardship and excellence blend with those same values held by our many volunteers, both resident and non-resident, driving their desire to give.

Reported annual volunteer hours to Landis Homes amounted to 54,060. Add to that the 9,800 hours given to MCC and other sister organizations for a total of 63,860 hours! The list below names the volunteers who gave in excess of 25 hours to Landis Homes in the 2002 calendar year.

Helen Peifer  
Volunteer Services Director

Dorothy Arment	I Elizabeth Breneman	Paul K. Burkholder
Ralph Arment	John Breneman	Esther Charles
Edith Bailey	Margaret Breneman	Martha Charles
Ruth Balmer	Martha Breneman	Jeanne Chew
John Bare	Mary Jane Breneman	Janet Clelan
Nettie Bare	Ruth E. Breneman	Esther Clymer
Elma Barge	Judy Bright	James W. Clymer
Esther Becker	Aaron Brubaker	Mary Clymer
Evelyn Becker	Ida Brubaker	Stella Clymer
John Becker	Kenneth Brubaker	Mary Ellen Crawford
Ada Beiler	Laura Brubaker	Miriam Cutman
Naomi Beiler	Luke Brubaker	Lois Dagen
Rebecca Beiler	Paul G. Brubaker	Paul Dagen
Miriam Bell	Rachel Brubaker	Jane Davis
Doris Biggs	Roy Brubaker	Joyce Delp
Roberta Blank	Betty Bucher	Annis Denlinger
Grace Boll	Roy Bucher	Betty G. Denlinger
John Boll	Lester R. Buckwalter	Vivian Denlinger
Bertie Book	Miriam B. Buckwalter	Elaine Diedrich
Robert Bosley	Violet Buckwalter	Richard Dotter
Edith Bowman	Roy Burkhardt	Gloria Dougherty
Ethel Brendle	Virginia Burkhardt	Stephen Eash

Alma Eberly	Elizabeth H. Graybill	Lloyd Hollinger
Virginia Ebersole	Grace E. Graybill	Helen Hollyday
Arlene M. Eby	John Graybill	Eleanor Honaman
J. Harold Eby	Noah Graybill	Anna Mae Hooyer
Kathryn Eby	Paul K. Graybill	Louis Hooyer
Paul Eby	Winifred Green	Anna Hoover
Verna Eby	Amos Groff	Lester Hoover
Sharron Eckel	Ruth D. Groff	Grace Horning
Sophie Elder	Ruth E. Groff	Doris Horst
Violet Erb	Shirley Grubb	Luke L. Horst
Arlene Esbenthaler	Richard Grube	Roy Horst
Edna Esbenthaler	Ethel Gustafson	Dorothy Hostetler
Helen Esbenthaler	George Gustafson	Joe Hostetler
Stella Esbenthaler	Darline Hammer	Harold Housman
Catherine Esch	Dorothy Hammon	Miriam Housman
Vernon D. Esch	Ramona Hartman	Anna W. Huber
Sadie Esh	Francis Harvey	Dale Huber
J. Lester Eshleman	Ellen Herr	Landis Huber
John L. Eshleman	John Herr	Brandyn Hurst
Rohrer Eshleman	Mildred Herr	Jean Hurst
Margaret Fackler	Elizabeth Hershey	Simeon Hurst
Myra Finkbiner	Emma Hershey	Audrey Johnson
Ada Fisher	J. Eby Hershey	Ammon Kauffman
John Fisher	John Hershey	Janet Kauffman
Rachel Fisher	Katherine Hershey	Lois Kauffman
Lorraine Ford	Kathryn Hershey	Melvin Kauffman
Elizabeth Frank	Landis Hershey	Anna Ruth Keens
Alexandria Frauman	Miriam Hershey	R. Samuel Keens
Vera Frey	Ruth M. Hershey	Gladys Kennel
Robert Garber	Ruth R. Hershey	Christ D. Kennel, Sr.
Beth Gehman	Sanford Hershey	Elizabeth King
Elsie Gehman	Emma Hess	Rhoda King
Joyce Gehman	Eunice Hess	John Kraybill
Margaret Gehman	Herbert Hess	Thelma Kraybill
Ruth Giagnocavo	Mahlon Hess	Earl Kreider
Gladys Gingerich	Mary W. Hess	Elizabeth Kreider
Etta Gingrich	Paul A. Hess	Ada M. Landis
Anna K. Good	Beth Hibshman	Anna M. Landis
Charles E. Good	Ella High	Anna Mae Landis
Maggie Good	Shirley Ann High	Anne E. Landis
Susie Good	Vivian Hoffmeier	Ellis Landis
A. Grace Graybill	Jay Hollinger	Erma Landis

# Volunteers

Volunteers who Contributed 25 hours or more in 2002

I. Marvin Landis	Ruth Mellinger	Menno Sell	Catherine Smith	Edith Thomas	Ruth S. Weber
Lois G. Landis	Rhoda Metzler	Dorothy Senenich	Doris Smith	Lois Thomas	A. Grace Wenger
Luke M. Landis	Anna A. Miller	Blanche Senenig	Earl Smith	Anna Todd	Miriam Wert
Rachael A. Landis	Anna L. Miller	Elmer Senenig	Frank Smith	Thao Tran	Martha Widders
Raymond E. Landis	Bertha Miller	Lester Shank	Amanda Smucker	Arthur Voth	Frank Wilson
Iva Lantz	Frances Miller	Luke Shank	Anna Mae Snader	Alta Weaver	Wanda Wilson
Elizabeth Leaman	J. Kendig Miller	Ruth Shank	Alice Snyder	Anne Weaver	Marian Wissler
Evelyn Leaman	Lois K. Miller	Holly Anne Sheaffer	Jacob Stahl	Irene Weaver	Edith Witmer
Charles J. Lefever	Marlana Miller	Mildred Shellenberger	Martha Stahl	Leo Weaver	Lois Witmer
Anna L. Lehman	Harold Mohler	Shelley Shellenberger	Rachel Stahl	Lillian Weaver	Raymond Witmer
Wilbur Lentz	Hillary Mooney	Anna Shelly	Grace M. Stauffer	Marian Weaver	Lester Wyble
Jim Levan	Helen Moyer	Miriam Shenk	Greta Stempflinger	Mary Etta Weaver	Thelma Yeager
Montie Lewis	Anna Musser	Warren Shenk	Mary Sterling	Paul H. Weaver	Sadie Mae Yost
Jean Lichty	Herman Musser	Richard Shertzer	Dorothy Stoltzfus	Ruth G. Weaver	Eva Youndt
Wilbert Lind	Roman Musser	Elsie Shirk	Kathy Stoltzfus	Velma Weaver	Janie Yutzy
Robert Lintner	Ruth Myer	Cora Shreiner	Menno Stoltzfus	Virginia Weaver	Bernice Zimmerman
Wilma Lintner	Helen Mylin	Nancy Shreiner	Mildred Stoltzfus	Warren Weaver	Virginia Zimmerman
Arlene Longenecker	Ephraim Nafziger	Anna Marie Smith	Martha Strausser	Michael Weber	
Brandon Lutz	Esther Nafziger				
Frances MacNeill	Melville Nafziger				
Allen Martin	Stella Newswanger				
Anna Martin	Arthur Nissley				
Arlene B. Martin	Lois Nissley				
Carl Martin	Mervin Nolt				
Clarence Martin	Miriam Nolt				
Elsie Martin	Rhoda Nolt				
Esther Martin	Susan Nolt				
Georgia Martin	Anna Oberholtzer				
Gloria Kay Martin	Della Oberholtzer				
Hazel Martin	John J. Oberholtzer				
Katie W. Martin	Rebecca Oberholtzer				
Lloyd W. Martin	Wilmer Oberholtzer				
Lois Martin	Lois Parke				
Mary Alice Martin	Grace L. Peifer				
Mary E. Martin	Betty Pellman				
Naomi Martin	Alta Ranck				
Susie E. Martin	Robert Ranck				
Lovina Mast	Ashley Ritter				
William Mast	Lois Jean Rohrer				
Elsie M. Matz	Alta Roland				
Mildred McGuigan	William Roland				
Blanche Meck	Evelyn Russell				
George Meissner	Lydia Rutt				
Ben Mellinger	John Sauder				

## Two Honored for Excellence



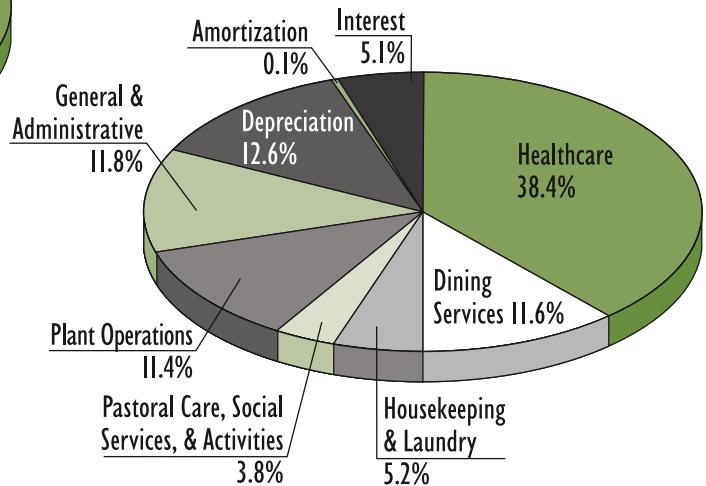
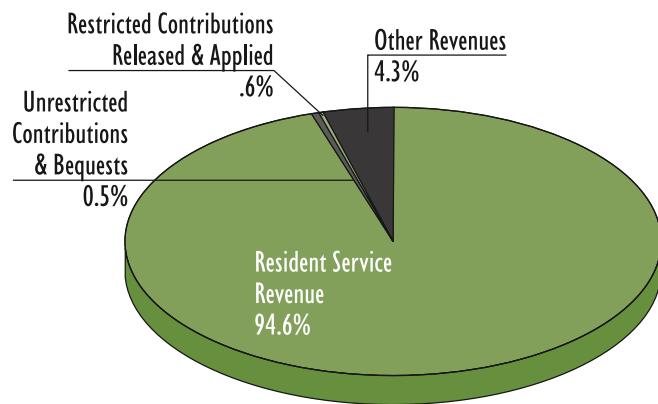
Norma Miller and Martha Charles each received an award from PANPHA for 2003. Norma was selected from nominees across Pennsylvania for the Caregiver of the Year award for her role as a certified nursing assistant. Martha received the award as Volunteer of the Year. The awards were presented in mid-May at the PANPHA Annual Conference in Baltimore, Maryland. PANPHA, an Association of Pennsylvania Nonprofit Senior Services, represents over 370 nonprofit providers of long-term care and housing services for 70,000 elderly residents across the state. Association voting members employ 51,000 people and involve over 150,000 volunteers, trustees, and auxiliary members. The photos show Martha, left photo, and Norma, right photo, receiving their respective awards in Baltimore from PANPHA board chair, Jim Bernardo.

# Serving One Another

# Statement of Revenue & Expense

For Periods ending June 30, 2003 and June 30, 2002

<b>Revenues</b>	<b>2003</b>	<b>2002</b>	<b>Expenses</b>	<b>2003</b>	<b>2002</b>
Resident Service Revenue .....	15,934,122	14,726,656	Healthcare .....	6,507,029	5,821,261
Unrestricted Contributions and Bequests .....	76,268	100,736	Dining Services .....	1,959,995	1,862,845
Restricted Contributions Released and Applied ...	108,250	250,176	Housekeeping and Laundry .....	886,875	827,254
Other Revenues .....	719,272	726,857	Pastoral Care, Social Services and Activities ....	641,825	579,038
<b>Total Unrestricted Revenues</b> .....	<b>\$16,837,912</b>	<b>\$15,804,425</b>	Plant Operations .....	1,928,701	1,716,826
			General and Administrative .....	1,998,169	1,911,976
			Depreciation .....	2,136,877	1,851,191
			Amortization .....	14,712	14,712
			Interest .....	863,897	882,283
			<b>Total Expenses</b> .....	<b>\$16,938,080</b>	<b>\$15,467,386</b>



	<b>2003</b>	<b>2002</b>
<b>Operating Income (Loss)</b> .....	(\$100,168)	\$337,039
Change in Net Unrealized Gains and Losses on Investments Other than Trading Securities .....	\$228,243	(\$66,152)
Net Assets Released from Restrictions Used For Purchase of Property and Equipment .....	\$2,000	\$1,000
Increase in Unrestricted Net Assets .....	\$130,075	\$271,887



# Balance Sheet

For Periods ending June 30, 2003 and June 30, 2002

## Assets

	<b>2003</b>	<b>2002</b>
Cash .....	638,194	647,711
Assets Whose Use is Limited .....	12,232,410	16,573,772
Endowment Fund .....	546,297	406,750
Heritage Gift Fund .....	20,061	21,576
Caring Fund .....	77,204	7,076
Adult Day Services Financial Aid Fund .....	41,994	24,001
Fund Drive .....	1,779,078	1,332,618
Accounts Receivable .....	1,189,674	998,954
Other Receivables .....	83,425	61,408
Prepaid Expenses and other current assets .....	221,871	98,061
Property and Equipment (Net) .....	33,303,912	28,335,201
Deferred Financing Costs (Net) .....	570,668	585,380
<b>Total Assets</b> .....	<b>\$50,704,788</b>	<b>\$49,092,508</b>

## Liabilities & Net Assets      2003      2002

### Liabilities

Current Liabilities .....	2,209,387	1,608,799
Construction Payable .....	1,411,318	313,359
Long-Term Debt .....	25,060,565	25,661,858
Refundable Advance Fees .....	143,602	143,602
Deferred Revenue from Advance Fees .....	10,678,941	10,957,411
Annuities Payable .....	41,933	43,236
<b>Total Liabilities</b> .....	<b>\$39,545,746</b>	<b>\$38,728,265</b>

### Net Assets

Unrestricted .....	8,941,785	8,811,710
Temporarily Restricted .....	1,816,458	1,289,263
Permanently Restricted .....	400,799	263,270
<b>Total Net Assets</b> .....	<b>11,159,042</b>	<b>10,364,243</b>
<b>Total Liabilities &amp; Net Assets</b> .....	<b>\$50,704,788</b>	<b>\$49,092,508</b>

## Serving from a Two-Seater

On a rain-filled day in October 2002, on their way from Bar Harbor, Maine, to Sarasota, Florida, Ed and Rhoda Longenecker rode their tandem bike through the Landis Homes campus as part of their 2500-mile endeavor to raise funds for the new healthcare center. With other riders, including rickshaws, unicyclists, wheelchairs, and roller blades they made their way through the campus, stopping for a time of celebration with residents, staff and visitors. The *Cycling to Serve* program raised over \$70,000, and helped the *Building to Serve* capital campaign surpass its two million dollar goal.



*Serving One Another*



*The ministry of Landis Homes is to serve aging adults and their families by honoring and enriching their lives in a community of Christ-like love.*

## Board of Directors

*Front row: Rozanne L. Zimmerman, Joyce A. Hoover, Lois M. Good, Teresa E. Long, Jean K. Shenk*

*Behind left to right: Daryl E. Eshleman, Rachel M. Fisher, J. Ken Brubaker, Mamo Dula, J.*

*Glen Hostetler, J. Lester Eshleman, Robert E. Leaman, and M. Hershey Leaman.*



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