

Landis Homes Retirement Community

Annual Report 1997–1998

Jesus washing the disciples feet —Rembrandt



"I have set for you an example that you should do as I have done for you. I tell you the truth, no servant is greater than his master, nor is a messenger greater than the one who sent him. Now that you know these things, you will be blessed if you do them."

John 13:15-17 (NIV)



From the Board President & the Executive Director

reams can be translated into reality. The vision for our new special care center, The Heritage, began many years ago. During that time the planning process led us through the consideration of many

different models. And now, with great anticipation, we have watched a building take shape that will provide a much needed expansion of our healthcare, assisted living and adult day services programs dedicated to dementia care. Soon The Heritage will open its doors to serve residents of Landis Homes and people from the larger Lancaster community. It's a very significant moment in the history of Landis Homes!

Less visible changes have also occurred. With the goal of enhancing quality and effective operations, we initiated a Continuous Quality Improvement (CQI) program. This emphasizes the need for input by all staff members as we pursue our mission to provide excellent care in a Christ-like atmosphere. Also, the decision to move from Associate to Partner members of the Mennonite Health Services (MHS) strengthens our exposure to the national scope of Mennonite programs and services as well as giving us excellent consulting resources. Finally, networking with other not-for-profit retirement communities through Lancaster Area Senior Services (LASS) and the Anabaptist Provider Group (APG) has presented us with new opportunities.

Achieving all these projects and responsibilities required a board and staff team with the ability to

envision and anticipate the future with good planning. We are grateful for a strong board and effective staff team. We are also thankful for both fiscal and organizational strength. As our retirement community moves into the twenty-first century, we will need to maintain this high quality of leadership and commitment to our mission with continuous input from our residents and the larger Mennonite community which we serve.

Change can be a positive experience. While we cherish stability, life as we know it is always changing and calling us to be renewed. We need to embrace change as an opportunity. Our life together can be stretched to new levels of faith in God. So we ask you to pray with us that we will be gifted with courage and energy as we seek God's leading in the days and months ahead.

Sincerely,

I Kennek Bulke Edward M. Longenowler Dr. J. Kenneth Brubaker President, Board of Directors

Edward M. Longenecker **Executive Director**

"After completing nine years of service to the Landis Homes Board of Directors, I am experiencing a deep sense of satisfaction from my relationship with Landis Homes. I have been truly blessed by the opportunities to learn to know many fine board members as well as having the pleasure of working closely with the committed management staff."

-Dr. J. Kenneth Brubaker



Board of Directors

Agathering of volunteers bringing new life and consummate meaning to Landis Homes' legacy of care is our Board of Directors. Through the diligent exercise of their abilities and expertise the Board brings leadership that joins our legacy with a spirit of anticipation. In the many hours given to meetings

and committee work the Board not only perpetuates the best of our tradition but also links it with the confident expectation and foresight necessary to prepare us for the future. The gift of their time and energy is significant and crucial to the well being of Landis Homes.











The Landis Homes Board of Directors, 1997-1998: Dr. J. Kenneth Brubaker, president: Carlton L. Miller, vice-president; Joyce A. Martin, treasurer; Lois M. Good, secretary; Irvin L. Martin, assistant secretary; Glenn H. Weaver: Paul G. Brubaker; I. Glen Hostetler; Rozanne L. Zimmerman; Meredyth Ann Witmer; M. Louise Stoltzfus; Jean K. Shenk; M. Hershey Leaman; Mildred E. McGuigan.





Building

The clearest image of our seeking to continue the legacy of care while moving forward with anticipation were the many building projects which filled our

lives over the last year. During the course of the year Landis Homes' new special care center, The Heritage, emerged from a hole in the ground...to block foundation... to steel beams and roof trusses...to a nearly finished entity. The care offered to persons will be the best available, in part, because of the innovative approach to designing the spaces where people will live.

Director of Health Services, Ruth Johnson, described her anticipation for The Heritage being completed in these terms. "Over the years, seeing staff trained and given the opportunity to provide a meaningful task and program for the resident with dementia has convinced me that family sized living areas will certainly add quality to life. I'm grateful Landis Homes is able to take advantage of the latest research in building construction and daily programming for this special population. When allowed to do familiar

household tasks such as sorting and folding clothes, helping in the kitchen or tending plants, persons are much happier and more content."











ther building projects included renovation of the main lobby entrance on the east campus and an addition to the Human Resource and Finance office. These improvements have brought handicap accessible restrooms and much needed office space to our grow-

ing community. New parking lots have also been added for the convenience of residents, visitors and staff. The initiative to move ahead to provide for these needs is an expression of thoughtful planning and foresight.











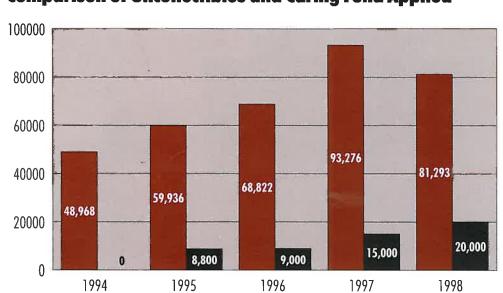


Endowment

Holding fast to the legacy of care Landis Homes offers every person who chooses to reside here requires considerable and steady funding. Sometimes the cost is beyond the means of a resident whose resources are no longer sufficient. Landis Homes' practice has been to allow a person to remain in residence by offering the security of knowing that the community will help if a time of financial need arises. With keen anticipation for a need that will only increase as people live longer and health care costs rise, the Board of Directors moved to establish the Endowment Fund in 1996. This fund is working in conjunction with the Caring Fund to form Landis Homes Resident Assistance Program.

The goal of the Endowment Fund is to ensure availability of the necessary income to provide for benevolent care. Donations to this Fund are permanently endowed and earnings from the Fund will provide for care year after year. As the length of health care residency grows we increasingly depend upon the generosity of individuals. Residents, non-resident friends and staff continue to be the major sources of contributions to the Endowment. Over the last two years we have been blessed to see the fund grow to nearly \$200,000. Anticipating the expanding need for benevolent care warrants our best, most generous, efforts to bring this fund to \$1 million dollars by the turn of the century.

Comparison of Uncollectibles and Caring Fund Applied



The current cost of benevolent care (the "uncollectible" number in the chart) exceeds the financial capacity of both our Caring Fund and Endowment Fund. While the Caring Fund has been applying an increasing amount toward benevolent care, the Endowment Fund will only begin applying income from its assets after the amount on hand exceeds \$200,000. Narrowing the gap between the total uncollectible amount and the amount applied by the two funds in our Resident Assistance Program is one of our preeminent challenges.





Uncollectibles Caring Fund Applied

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Staff

t the heart of Landis Homes' enduring legacy of care is our staff. Through the leadership of the management team many different people with their various skills and competencies are blended into a culture of caring for people. Satisfaction surveys completed annually by both residents and staff indicate that this culture of caring is working! Currently Landis Homes employs 292 people, both full and part-time, to staff our program. Some of them are pictured here and on following pages engaged in the many tasks required to make Landis Homes a great place to work and live.







































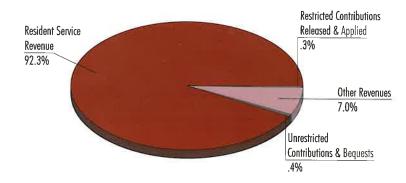




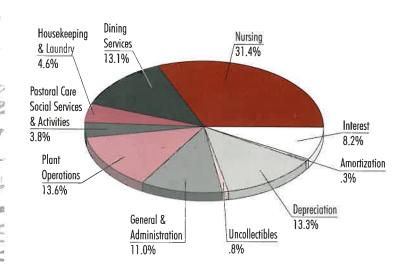
Statement of Revenue & Expense

July 1, 1997 to June 30, 1998

1998 Operating Revenue



1998 Operating Expenses



Revenue

Kevenue	
Resident Service Revenue	92.3%
Unrestricted Contributions and Bequests	0.4%
Other Revenues	7.0%
Restricted Contributions Released and Applied	0.3%
Total Unrestricted Revenues \$10,943,107	100%
Expenses	
Nursing	31.4%

Total Expenses	100%
<u>Interest</u>	8.2%
Amortization	0.3%
Depreciation	13.3%
Uncollectibles	0.8%
General and Administration	11.0%
Plant Operations	13.6%
Pastoral Care, Social Services and Activities	3.8%
Housekeeping and Laundry	4.6%
Dining Services	13.1%
Nursing	31.4%
expenses	

Operating Income)76
Change In Net Unrealized Gains and Losses on other than Trading Securities	977
The Heritage and reclassification of Net Assets \$930,	895 '
Increase in Unrestricted Net Assets	948

^{*} This includes the contributions for The Heritage which have been applied to the project. This helps reduce costs related to The Heritage.





Balance Sheet

July 1, 1997 to June 30, 1998

Assets	
Cash	
Assets Whose Use is Limited	
ndowment Fund	
Garing Fund	
dult Day Services Financial Aid Fund	
Scholarship Fund	
Accounts Receivable	
Other Receivables	
nventories	
Prepaid Expenses	55,74/
Property and Equipment (Net)	
Deferred Financing Costs (Net)	451,670
Total Assets	
Current Liabilities Long-Term Debt Construction Accounts Payable - Heritage Deferred Revenue from Advance Fees Annuities Payable	
Total Liabilities	\$28,342,042
Net Assets	,
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Unrestricted	27 <i>A</i> 70'
Permanently Restricted	11400
remiditently restricted	114 05
I N - A	
Total Net Assets	





Volunteers

andis Homes continues to be blessed by the lively involvement of many volunteers. In the past year 54,725 hours were given. This represents a substantial

increase over the previous year. Our volunteers include Landis Homes residents, members of church groups and students at Lancaster area Mennonite schools. Their contribution to the quality of life on our campus is priceless.

In addition, the auxiliary is very active at Landis Homes. They hosted our annual BBQ on September 13, 1997. the proceeds from selling 3,200 chicken halves helped cover the cost of exercise equipment for residents living in both east and west areas of the campus. The auxiliary also hosted a Peach Social in August and a Straw-

berry Festival in June. Both were well received by residents and their guests.

Another successful volunteer program is Spring Housecleaning. This year 84 volunteers from 29 congregations contributed time and energy to do "spring cleaning" in the health care rooms. This five-weeklong event not only gives our housekeeping department a big boost, but also brings in new faces to do an old-fashioned task that brings back memories of days when thorough house cleaning was done routinely, spring and fall.

On April 16 more than 300 people were welcomed to the annual volunteer banquet at Yoder's Restaurant. The theme for the evening was "Volunteers Color our World." Recognition of the significant contributions made by Landis Homes' colorful volunteers highlighted the evening.

We say a heartfelt thank you to each volunteer listed below. Each one contributed 25 hours or more to serve residents of Landis Homes in the past year. Their dedicated service is deeply appreciated."

—Helen Peifer Director of Volunteer Services



Non-residents:

Katie Augsburger Katie Beiler Naomi Beiler Roy Brubaker Esther M. Clymer Mary Ellen Crawford Brenda Derstine Pam Dintaman Gloria Doughetry J. Harold Eby Kathryn Eby Suzanne Edwards Rohrer Eshleman Ada S. Fisher Malinda S. Fisher Anna H. Frederick Joyce A. Gehman Tom Gehman Ruth Giagnocavo Blanche Gingrich
John Gingrich
Sheila Good
Paul K. Graybill
Darline R. Hammer
Rebecca Herr
J. Eby Hershey
Eunice Hess
Richard Hess
Shirley Ann High

Elsa Lynn Horning Grace Horning Mary Hurst Darryll R. Keener Ruth Kopp Erma Landis Gladys Landis Leroy H. Landis Rachael Landis Eleanor Lentz



Jonilyn Longenecker Bebe Martin Dawn Martin Esther Martin Kathryn Martin Kristina Roth Martin Marilyn J. Martin Naomi I. Martin Elsie Matz Lois K. Miller Violet Noll Kav Predmore Geraldine Shoemaker Nancy L. Shreiner Amanda Smucker Alice Snyder Elma L. Spangler Kathy Stoltzfus Ioan Marie Strasser Anne Weaver Irene M. Weaver Mary Ella Weaver Mary Etta Weaver Ruth Weaver Miriam Wert Lois A. Witmer

Residents:

Janie Yutzy

Sarah B. Zook

Ruth Balmer Elma Barge Esther Becker Evelyn Becker John Becker Ada Beiler Harvey Beiler Miriam Bell Doris Biggs George Biggs Roberta Blank Grace W Boll John Boll **Bob Bosley** Anna Bowman Edith Bowman Ethel Brendle Margaret Breneman Martha Breneman Ruth Breneman Catherine Brubaker Clarence Brubaker Laura Brubaker Martha H. Brubaker Paul G. Brubaker Leon Buckwalter Lester Buckwalter Miraim B. Buckwalter Violet Buckwalter **Betty Chambers** Martha Charles **Jeanne Chew** David Clark Esther Clark James Clymer Mary Clymer Grace Cooke Lloyd Cooke Miriam Cutman Annis E. Denlinger Betty G. Denlinger Margaret Denlinger Naomi Denlinger Vivian Denlinger Paul Diffenderfer Bertha Eberly

Arlene Eby

Clair Eby

Verna Eby Anna Eichelberger Bard Eichelberger Lillian Elliott Elizabeth Enck Arlene Esbensahde Edna Esbenshade Helen Esbenshade Catherine Esch Vernon Esch Wilbur Esch Sadie Esch Margaret Fackler Myra Finkbiner Esther Mae Fisher John Fisher Rachel Fisher Helen Frev Vera Frey Mary Fritz Elsie Gehman Etta Gingrich Floretta Gockley Anna K. Good Eleanor H. Good Isaac G. Good Maggie Good Grace E. Graybill Noah S. Graybill Amos Groff Mary E. Groff Pearl Groff Ruth D. Groff Virginia Hall Ruth R. Hammon Elizabeth Harnish Francis Harvey George D. Heilman

Muriel Heilman

Martin W. Heisey Mildred F. Heisev Mildred I. Herr Dorothy Hershey Elizabeth Hershey Emma Hershey John Hershey Katherine E. Hershey Martha K. Hershey Miriam Hershey Ruth M. Hershey Ella K. Hess Emma Hess Grace I. Hess Mahlon Hess Ella B. High Elvin E. High Erma D. High Vivian Hoffmeier Helen Hollvday Anna Mae Hoober Irma B. Hoover Lester Hoover Harold Housman Miriam Housman Leah Hurst Simeon Hurst Gudrun Kartevold Ammon S. Kauffman **Ianet Kaufman** Alma Keener Elizabeth King Mabel King Earl Kreider Elizabeth Kreider Mildred B. Kreider Grace N. Kurtz Ada Landis Anna Mae Landis











Anne E. Landis Ellis Landis G. Emeline Landis I. Marvin Landis John M. Landis Martha E. Landis Maurice W. Landis Rebekah Landis Ruth B. Landis Ruth L. Landis Anna N. Leaman Elizabeth Leaman Evelyn Leaman Charles Lefever Emma Lefever Marion Lefever Mylin Lefever James LeVan Anna B. Longacre Aaron H. Martin Allen N. Martin Amy Martin Elizabeth M. Martin Elsie Martin **Evelyn Martin** Hazel V. Martin Lois M. Martin Nora Martin Paul L. Martin Susie Martin Ruth M. Martin William Mast Mildred McGuigan Helen McLaughlin Richard McLaughlin **Edward McMichael** Suie McMichael Mabel B. Mellinger Mary Metzler

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Miriam Shenk

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Anna Todd Anna Mae Voth Arthur Voth Edith M. Weaver Ella Weaver Paul Weaver Velma Weaver Warren Weiler Dorothy S. Wenger Esther Wentling Martha B. Widders **Ida Winters John Winters** Marian V.G. Wissler Ruth Wissler Laura Witmer Lester Wyble Ruth Wyble Thelma Yeager Sadie Yost John M. Zimmerman Mary Zimmerman





Donors

the are deeply thankful to God for the individuals, churches, businesses, organizations and estates listed below who have given their generous financial support to Landis Homes. We apologize for any misspellings or omissions from the list. Please contact us with corrections or additions.

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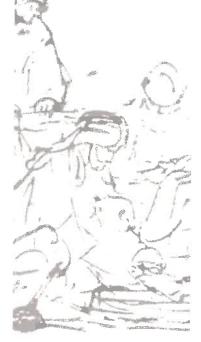


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Vision

"Making Senior Years The Best Years"

Mission

To make senior years the best they can be Landis Homes Retirement Community will:

Offer a broad range of services, primarily to persons 65 years and over, being responsive to changing needs and lifestyles.

Minister to the needs of residents, persons on the waiting list, and others in the broader community in ways that will maximize their quality of life.

Develop and administer programs wherein dignity, self-worth and independence are nurtured in an atmosphere of Christ-like love.

Achieve excellence in a variety of accommodations and services at affordable prices to varied income levels.

Use prudent financial management practices and provide reserves and endowment programs to assure continued financial stability and security.

Give leadership in collaborating with other senior living and health care organizations to provide constituents with programs and services more effectively.









PENNSYLVANIA ASSOCIATION OF NON-PROFIT HOMES FOR THE AGING

MENNONITE HEALTH SERVICES



Landis Homes Retirement Community 1001 East Oregon Road Lititz, PA 17543 (717) 569-3271 e-mail: info@LandisHomes.org